# IN THE UNITED STATES DISTRICT COURT FOR THE EASTERN DISTRICT OF NORTH CAROLINA SOUTHERN DIVISION

JASON HEWETT, and THOMAS

MATTHEWS individually and on behalf of

all others similarly situated,

Civil File No. 7:24-CV-339-D

Plaintiffs,

FIRST AMENDED

**COMPLAINT – CLASS ACTION** 

v.

TRUECOVERAGE LLC

Defendant.

**Preliminary Statement** 

- 1. As the Supreme Court has explained, "Americans passionately disagree about many things. But they are largely united in their disdain for robocalls. The Federal Government receives a staggering number of complaints about robocalls—3.7 million complaints in 2019 alone. The States likewise field a constant barrage of complaints. For nearly 30 years, the people's representatives in Congress have been fighting back. As relevant here, the Telephone Consumer Protection Act of 1991, known as the TCPA, generally prohibits robocalls to cell phones and home phones." *Barr v. Am. Ass'n of Political Consultants*, 140 S. Ct. 2335, 2343 (2020).
- 2. The Plaintiffs Jason Hewett and Thomas Matthews allege that TrueCoverage LLC ("TrueCoverage") made unsolicited pre-recorded telemarketing calls to Mr. Hewett, Mr. Matthews, and others without their prior express consent.

- 3. Because these calls were transmitted using technology capable of generating thousands of similar calls per day, they sue on behalf of a proposed nationwide class of other persons who received similar calls.
- 4. A class action is the best means of obtaining redress for the Defendant's illegal telemarketing and is consistent both with the private right of action afforded by the TCPA and the fairness and efficiency goals of Rule 23 of the Federal Rules of Civil Procedure.

#### **Parties**

- 5. Plaintiff Jason Hewett is an adult individual who resides in this District.
- 6. Plaintiff Thomas Matthews is an adult individual who resides in Virginia.
- 7. Defendant TrueCoverage LLC is a corporation with its principal place of business and headquarters in Boca Raton, FL.

#### **Jurisdiction & Venue**

- 8. The Court has federal question subject matter jurisdiction over these TCPA claims. *Mims v. Arrow Financial Services, LLC*, 132 S. Ct. 740 (2012).
- 9. The Court has specific personal jurisdiction over Defendant because it purposefully availed itself of conducting business in this District, including by sending its illegal prerecorded robocalls to 910-area code numbers and other number registered in this District.
- 10. Venue is proper under 28 U.S.C. § 1391(b)(2) because the telephone calls at issue were sent into this District, and therefore a substantial part of the events giving rise to the claim occurred in this District.

## **TCPA Background**

11. In 1991, Congress enacted the TCPA to regulate the explosive growth of the telemarketing industry. In so doing, Congress recognized that "[u]nrestricted telemarketing ... can be an intrusive invasion of privacy [.]" Telephone Consumer Protection Act of 1991, Pub. L. No. 102-243, § 2(5) (1991) (codified at 47 U.S.C. § 227).

# Calls Made Using a Pre-Recorded Message

- 12. The TCPA regulates, among other things, the use of a pre-recorded message to make calls or send pre-recorded calls. *See* 47 U.S.C. § 227, *et seq.*; *In re Rules and Regulations Implementing the Telephone Consumer Protection Act of 1991, Report and Order*, 18 FCC Rcd. 14014, 14115 ¶ 165 (2003).
- 13. Specifically, the TCPA prohibits the use of a pre-recorded message to a wireless number in the absence of an emergency or the prior express written consent of the called party. See 47 U.S.C. § 227(b)(1)(A)(iii); 47 C.F.R. § 64.1200(a)(2); In the Matter of Rules & Regulations Implementing the Tel. Consumer Prot. Act of 1991, 27 F.C.C. Rcd. 1830, 1831 (F.C.C. 2012).
- 14. "[T]elemarketing means the initiation of a telephone call or message for the purpose of encouraging the purchase or rental of, or investment in, property, goods, or services, which is transmitted to any person." 47 C.F.R. § 64.1200(f)(12).
- 15. "[P]rior express written consent means an agreement, in writing, bearing the signature of the person called that clearly authorizes the seller to deliver or cause to be delivered to the person called advertisements or telemarketing messages using an automatic telephone dialing system or an artificial or prerecorded voice, and the telephone number to which the

signatory authorizes such advertisements or telemarketing messages to be delivered." 47 C.F.R. § 64.1200(f)(8).

# **Factual Allegations**

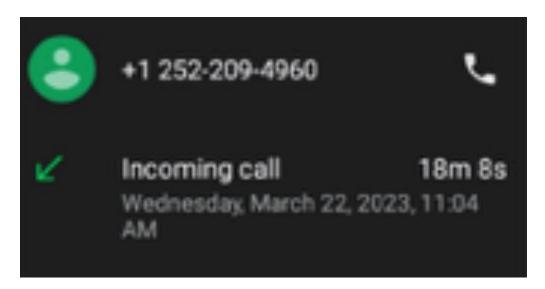
- 16. TrueCoverage markets and sells health insurance.
- 17. TrueCoverage uses illegal pre-recorded telemarketing to promote health insurance over the telephone.

### Calls to Plaintiffs

- 18. Mr. Hewett and Mr. Matthews are, and at all times mentioned herein were, "persons" as defined by 47 U.S.C. § 153(39).
- 19. Mr. Hewett's residential telephone number (910) XXX-XXXX has been on the National Do Not Call Registry since he registered it there in April 2022.
- 20. Mr. Matthews' residential telephone number (540) XXX-XXXX has been on the National Do Not Call Registry since he registered it there in August 2021.
  - 21. The numbers are assigned to a cellular service.
- 22. They are used by Mr. Hewett and Mr. Matthews for their personal, family, and residential use only.
- 23. However, Mr. Hewett received at least one pre-recorded telemarketing call on this number, promoting TrueCoverage's offering for health insurance services, on March 22, 2023 from the Caller ID 252-209-4960.
- 24. Defendant TrueCoverage, or its vendor illegally "spoofed" this caller ID to a outof-service number specifically so that it could conceal its identity and itself as the source of the highly illegal pre-recorded robocall it sent. Accordingly, such call would not be reflected in

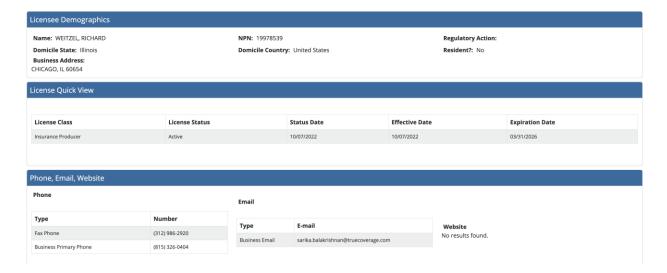
TrueCoverage's telephone records for that number as it was specifically spoofed so as not to have any record of an outgoing call from that number.

25. This call to Mr. Hewett's telephone number is reflected in his cell phone call log, reproduced below, as well as his phone carrier records:



- 26. When Mr. Hewett answered this call, a series of recorded message with questions played.
- 27. The call was clearly pre-recorded because (a) the robot's questions were sometimes cut off, (b) the robot had a generic, monotone voice, (c) it would be illogical for a human to call someone and play various scripted questions without the ability to engage in dialogue, (d) Mr. Hewett needed to repeat his responses multiple times to the robot to advance, and (e) the robot eventually transferred Mr. Hewett to an individual who was clearly human.
- 28. During this call, which lasted eighteen minutes and eight seconds, Mr. Hewett got past the robot and spoke to a TrueCoverage insurance agent named Richard Weitzel with license number (NPN number) 19978539.

29. Public Records reveal that Mr. Weitzel is a TrueCoverage employee residing in Illinois:



- 30. During this call, the Mr. Weitzel also provided Mr. Hewett a callback number of 786-977-3791. This is an unpublished telephone number that rings directly back to TrueCoverage.
- 31. To ascertain that TrueCoverage was indeed the entity responsible for calling him and sending him a pre-recorded message during the highly-illegal robocall the preceding day, Mr. Hewett called the 786-977-3791 number provided to him on the call on March 23, 2024.
- 32. Through this call to TrueCoverage, Mr. Hewett was able to double confirm that TrueCoverage was the entity responsible for calling his number with the spoofed caller ID and pre-recorded message.
- 33. It would be illogical for anyone other than TrueCoverage to continue to generate business for TrueCoverage by impersonating an individual who is licensed and employed by

TrueCoverage and provide a nonpublished telephone number that rings back to TrueCoverage, especially when they felt that a sale was imminent.

- 34. Mr. Matthews received similar calls from TrueCoverage, including a missed call from the caller ID 703-261-8466 on October 12, 2023, and a call that he answered from the caller ID 703-261-8275 on October 13, 2023.
- 35. The latter call, which Mr. Matthews answered, played a similar pre-recorded message to the one sent to Mr. Hewett.
- 36. When Mr. Matthews answered this call, a series of recorded messages with questions played.
- 37. The call was clearly pre-recorded because (a) the robot's questions were sometimes cut off, (b) the robot had a generic, monotone voice, (c) it would be illogical for a human to call someone and play various scripted questions without the ability to engage in dialogue, (d) Mr. Matthews needed to repeat his responses multiple times to the robot to advance, and (e) the robot eventually transferred Mr. Matthews to an individual who was clearly human.
- 38. During this call, just like the call to Mr. Hewett, Mr. Matthews was eventually transferred to a licensed human insurance agent with TrueCoverage named Edward Sanchez.
- 39. Just like Mr. Weitzel, Mr. Sanchez provided Mr. Matthews the call back number of 575-254-1972. This is an unpublished telephone number that rings directly back to TrueCoverage.
- 40. These calls were made for marketing purposes because they were made to sell the Plaintiffs health insurance.

- 41. Thereafter, counsel for the Plaintiffs attempted to contact TrueCoverage to ascertain why the Mr. Matthews and Mr. Hewett were called using highly illegal prerecorded robocalls.
- 42. In response, counsel for TrueCoverage contended that it hired a vendor to place the calls at issue to Mr. Hewett but refused to name the vendor and instead attempted to "pick off" Mr. Hewett by making a Rule 408 settlement offer.
- 43. TrueCoverage now denies that it or its vendor placed any of the calls at issue to Mr. Hewett at all, despite the smoking-gun evidence to the contrary outlined in the Complaint.
- 44. TrueCoverage had a different response with respect to Mr. Matthews. It claims that it had obtained purported consent to contact Mr. Matthews, but Mr. Matthews (nor Mr. Hewett for that matter) never ever provided their consent to be contacted by TrueCoverage.
- 45. All TrueCoverage was able to come up for in terms of purported "consent" to contact Mr. Matthews was a few typed lines purporting to show Mr. Matthew's IP address and computer information. However, even this information had multiple inconsistencies, including an IP address that was never Mr. Matthews' IP address, stating that his computer ran the Linux operating system, and bearing a Mozilla Firefox browser version that was already heavily out of date by the time of the purported opt in. Mr. Matthews does not use Linux or Mozilla Firefox.
- 46. When TrueCoverage was pressed as to the details of how or where the purported consent information was obtained such as to clarify these inconsistencies, TrueCoverage claimed that a "technical issue" prevented production of the underlying putative consent data, including in the form of a web form submission.
  - 47. Plaintiffs' privacy have been violated by the above-described telemarketing calls.

- 48. The aforementioned calls to the Plaintiffs were unwanted.
- 49. The calls were non-consentual encounters.
- 50. Plaintiffs never provided their consent or requested the calls.
- 51. Plaintiffs and all members of the Class, defined below, have been harmed by the acts of Defendant because their privacy has been violated and they were annoyed and harassed. In addition, the calls occupied their telephone lines, rendering them unavailable for legitimate communication, and deprived them of battery life, storage space, network bandwidth, and needless wear and tear, including while driving, working, and performing other critical tasks.

### **Class Action Allegations**

- 52. Plaintiffs incorporate by reference all other paragraphs of this Complaint as if fully stated herein.
- 53. Plaintiffs bring this action on behalf of themselves and the following class (the "Class") pursuant to Federal Rule of Civil Procedure 23.
- 54. Plaintiffs propose the following Class definition, subject to amendment as appropriate:

**Robocall Class:** All persons in the United States who, (1) within four years prior to the commencement of this litigation until the class is certified (2) received one or more calls on their cellular telephone or any other protected telephone service (3) from or on behalf of TrueCoverage, (4) sent using the same, or substantially similar, pre-recorded message or series of pre-recorded messages used to contact the Plaintiffs.

- 55. Excluded from the Class are counsel, the Defendant, and any entities in which the Defendant has a controlling interest, the Defendant's agents and employees, any judge to whom this action is assigned, and any member of such judge's staff and immediate family.
- 56. The Plaintiffs are members of and will fairly and adequately represent and protect the interests of the Class as they have no interests that conflict with any of the class members.
- 57. Plaintiffs and all members of the Class have been harmed by the acts of the Defendant, including, but not limited to, the invasion of their privacy, annoyance, waste of time, the use of their cell phone battery, and the intrusion on their cellular telephone that occupied it from receiving legitimate communications.
  - 58. This Class Action Complaint seeks injunctive relief and money damages.
- 59. The Class as defined above are identifiable through dialer records, other phone records, and phone number databases.
- 60. Plaintiffs do not know the exact number of members in the Class, but Plaintiffs reasonably believe Class members number, at minimum, is in the hundreds for the class.
- 61. The joinder of all Class members is impracticable due to the size and relatively modest value of each individual claim.
- 62. Additionally, the disposition of the claims in a class action will provide substantial benefit to the parties and the Court in avoiding a multiplicity of identical suits.
- 63. There are well defined, nearly identical, questions of law and fact affecting all parties. The questions of law and fact, referred to above, involving the class claims predominate over questions which may affect individual Class members.

- 64. There are numerous questions of law and fact common to Plaintiffs and to the proposed Class, including, but not limited to, the following:
  - a. whether a pre-recorded message was used to send calls;
  - c. whether the telemarketing calls at issue were made to Plaintiffs and members of the Class without first obtaining prior express written consent to make the call:
  - d. whether Defendant's conduct constitutes violations of the TCPA; and
  - e. whether members of the Class are entitled to treble damages based on the willfulness of Defendant's conduct.
- 65. The likelihood that individual members of the Class will prosecute separate actions is remote due to the time and expense necessary to prosecute an individual case.

# **FIRST CAUSE OF ACTION**

# Statutory Violations of the Telephone Consumer Protection Act (47 U.S.C. § 227(b)) on behalf of the Robocall Class

- 66. Plaintiffs incorporate by reference the foregoing allegations as if fully set forth herein.
- 67. The Defendant violated the TCPA by sending or causing to be sent calls to the cellular telephones of Plaintiffs and members of the Robocall Class using a pre-recorded message without their prior express written consent.
- 68. As a result of Defendant's violations of 47 U.S.C. § 227 *et seq.*, Plaintiffs and Robocall Class members are entitled to an award of \$500 in statutory damages for each and every violation of the statute, pursuant to 47 U.S.C. § 227(b)(3)(B).
- 69. The Plaintiffs and Robocall Class members are entitled to an award of treble damages if the Defendant's actions are found to have been knowing or willful.

70. Plaintiffs and Robocall Class members are also entitled to and do seek injunctive relief prohibiting TrueCoverage from using a pre-recorded voice in the future, except for emergency purposes.

#### PRAYER FOR RELIEF

**WHEREFORE**, Plaintiffs, individually and on behalf of the Class, pray for the following relief:

- A. Injunctive relief prohibiting TrueCoverage from making telephone calls advertising their goods or services, except for emergency purposes, to any protected telephone service, including to cellular telephone numbers using a prerecorded voice in the future;
- B. As a result of Defendant's violations of the TCPA, Plaintiffs seeks for themselves and each member of the Class up to treble damages, as provided by statute, of \$1,500 for each and every violation of the TCPA;
- C. An order certifying this action to be a proper class action pursuant to Federal Rule of Civil Procedure 23, establishing appropriate Class the Court deems appropriate, finding that Plaintiffs are proper representatives of the Class, and appointing the lawyers and law firms representing Plaintiffs as counsel for the Class;
- D. Such other relief as the Court deems just and proper.

## **JURY DEMAND**

Plaintiffs request a jury trial as to all claims of the complaint so triable.

PLAINTIFFS, By their attorneys,

By:

/s/ Ryan Duffy

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